



DEPARTMENT OF THE AIR FORCE
HEADQUARTERS AIR ARMAMENT CENTER (AFMC)
EGLIN AIR FORCE BASE, FLORIDA

10 August 2001
AFSAT-01-001

MEMORANDUM FOR: ALL POTENTIAL OFFERORS

FROM: AAC/WMRAK
102 West D Avenue, Suite 300
Eglin AFB, FL 32542-6808

SUBJECT: Air Force Subscale Aerial Target (AFSAT) Draft Request for Proposal (DRFP)
Number F08635-02-R-0005

1. Provided for your review and comment is the attached DRFP. The DRFP process is another means of improving the clarity of the AFSAT procurement. Special attention should be directed, in particular, to Sections B, F, H, L & M of the RFP. All clause fill-ins, primarily in Section I, will be inserted in the actual RFP. Please note Section L is the source of guidance for the preparation of all documentation required to be provided with your proposal package which is currently scheduled to be received in November 2001.
2. In accordance with our current acquisition schedule, we anticipate conducting another round of one-on-one sessions with potential offerors on 30-31 Aug 01. We, therefore, request firms provide their questions/comments to the attached DRFP no later than **24 Aug 01** (early submissions are welcomed) to facilitate productive discussions during these sessions. Your firm shall post your questions/comments to the ATIMS file under the Bidder's Q&A Database. This database is limited by access to your firm only. At a later date, we will compile all questions/comments received to the subject DRFP, and, via the ATIMS website, release those questions/comments as well as their responses to all interested sources. If, however, release of a particular piece of information would reveal your firm's proprietary business strategy, that information (i.e., question, comment, and response) will not be disclosed to other interested sources. Therefore, potential offerors shall indicate in their response package to the DRFP which information/question/comment they believe should not be released to other interested sources.
3. Potential offerors shall contact Ms. Elaine Farrington, Program Manager, to schedule their one-on-one session. Ms. Farrington may be reached at 850-882-9307 extension 5121 or elaine.farrington@eglin.af.mil. The one-on-one sessions will be two (2) hours in length and may be conducted in person, by video teleconference, or by telephone conference. Please inform Ms. Farrington of your preference when scheduling your one-on-one session.

4. In addition to providing comments to the subject DRFP, request all potential offerors provide suggestions (if any) or responses to the following:

a. Acquisition Schedule: The current acquisition schedule is reflected below.

Second round of one-on-one sessions	30-31 Aug 2001
Release RFP	5-10 Oct 2001
Receive Proposals	19 Nov 2001
Source Selection	Nov – Jan 2001
Contract Award	Late Jan 2002
Flight Demos	May-Aug 2003
Downselect to 1 company	Late Sep 2003
Production Deliveries Begin/Flight Qual	Jan 2005

b. Request firms provide their method of pricing target production option contract line item numbers (CLINs) 0008, 0010, 0011, 0012, 0013, & 0014.

c. Request firms provide their logistics support concept for CLINs 0017 & 0018.

d. Provide your comments to Warranty CLIN 0024 as well as warranty clause at Section H paragraph H036.

5. An ombudsman has been appointed to hear concerns from potential offerors throughout this acquisition. The purpose of the ombudsman is to receive and communicate serious concerns from potential offerors when an offeror prefers not to use established channels. Potential offerors should communicate first with the Procuring Contracting Officer to request information, pose questions, and voice concerns before contacting the ombudsman. In those instances where potential offerors cannot obtain resolution from the Procuring Contracting Officer, they are invited to contact the Air Armament Center Ombudsman, Dr. Mario J. Caluda (AAC/CD) at 101 West D Avenue, Suite 123, Eglin AFB, FL 32425-5495 or at 850-882-5558 (email: caluda@eglin.af.mil).

6. We appreciate your input and look forward to receiving your comments no later than 24 Aug 01.

7. If you have any questions, please contact either Mr. Andrew Jacobs, Contract Manager, at 850-882-4400 extension 5096 (andrew.jacobs@eglin.af.mil), Ms. Elaine Farrington, or the undersigned at 850-882-9391 extension 5252.



KAREN L. ROSS
Contracting Officer
Aerial Targets Systems Program Office